



allChoice

Empowering employee
device choice within
the workplace



We are XMA.

We are XMA.

We deliver innovative IT solutions that enhance how people learn, teach, govern, deliver healthcare and do business. We are a team of over 250 specialists, based across the UK who bring together over 30 years of experience, world class vendor partnerships and broad service delivery capabilities on the ground and in the cloud.

Part of an independently owned British group, we are based in Nottingham, Halifax, Glasgow, London, Reading and Cwmbran. We have national reach and a local touch. Our UK-based data centre and ISO:27001 accreditation means we can host your data, applications and infrastructure in the cloud, securely. We are a compliant route to purchase, with presence on local and national frameworks for hardware supply and services.

Our partners are the biggest names in computing, infrastructure and print. We take their products and build, deliver and maintain solutions that work for you.



Develop a more productive workforce with allChoice

The consumerisation of IT is creating a more technically savvy workforce. Employees are demanding that their IT experience at work meets or exceeds that of which they are used to at home.

By allowing your workforce to choose the device and platform that they use for work and offering secure, remote access to corporate services and data, you will facilitate greater opportunities for increased productivity and more creative output.

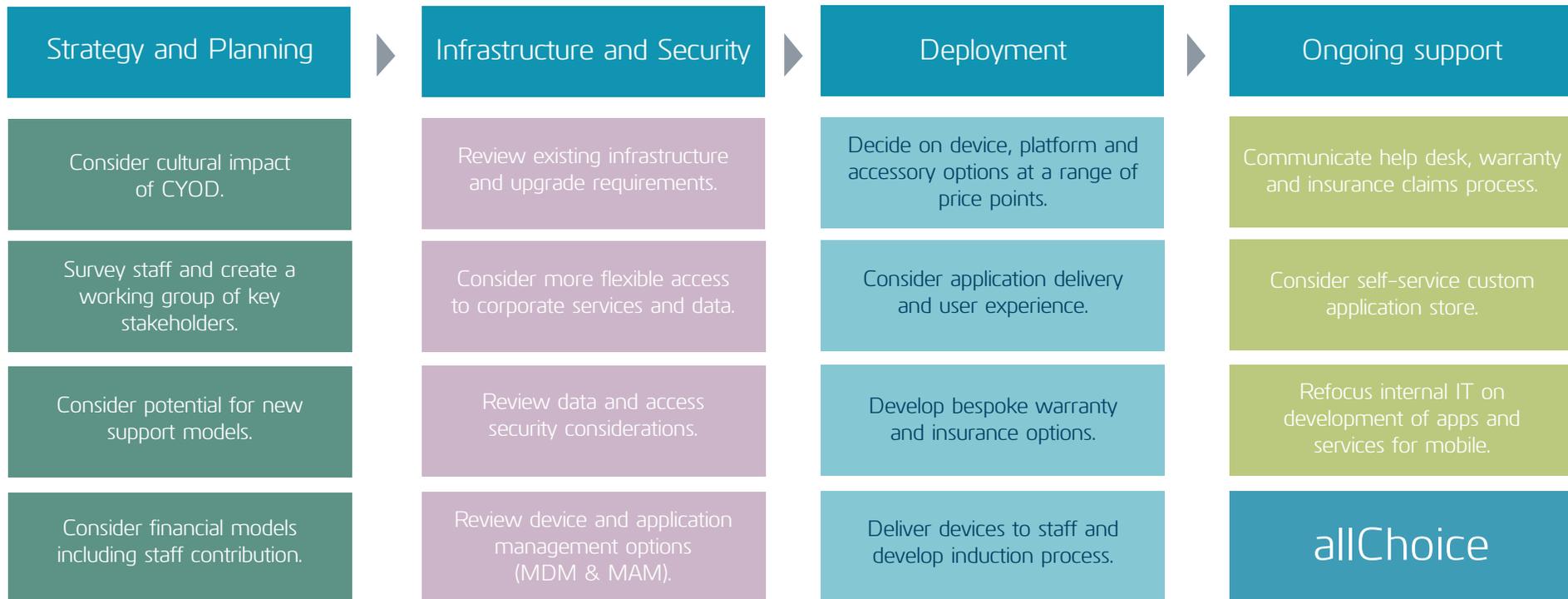
Our allChoice team have the necessary skills to help you deliver a choose your own device (CYOD) programme. With over 10 years' experience in providing similar schemes, we have the technical know-how to deliver a suitable infrastructure that will maintain the security and integrity of your corporate data.

allChoice from XMA is a CYOD delivery framework that offers you support with all of the cultural, financial and technical implications of empowering employees with their choice of device for work.



allChoice Delivery Framework

To ensure a successful programme deployment, we will take you through our proven allChoice delivery framework. We recognise that not every business is the same and so the framework is flexible enough to ensure you receive the bespoke service that you would expect from XMA.



Why offer allChoice in your organisation?

Benefits for your organisation

An easily deployed and fully managed programme, allowing your employees to choose the device they use at work.

- Select the devices you want to offer from a large variety of manufacturers, form factors (including desktops, notebooks, tablets, convertibles) and platforms (including Windows, OS X, iOS, Android, Chrome)
- Introduces employees to new technologies and IT skills, improving creativity and productivity
- Improve retention and workplace satisfaction
- Fully managed service
- Secure management portal with full reporting tools
- Compliant with HMRC, FCA and consumer legislation
- Template marketing and documentation for ease of deployment
- Flexible finance options available
- Full package including extended warranties and insurance
- Additional support and solutions to ensure your security and infrastructure is appropriate

“The benefits of BYOD include creating new mobile workforce opportunities, increasing employee satisfaction, and reducing or avoiding costs.” Gartner

Benefits for your employees

An attractive programme to employees, empowering them to choose the device they use for work to meet their skill set with the option to upgrade and pay the difference.

- Ability to choose a device they want to use
- Opportunity to develop IT skills through using the latest technology
- Increase productivity with less time wasted on outdated devices
- Easy to use portal for choosing and ordering devices
- Option to upgrade device and pay the difference with huge savings
- No credit checks
- Simple monthly payments direct from their salary
- Flexible finance options available
- Full support throughout the programme

When employees choose to contribute towards a device they want to use in the work place this frees up additional budget for strategic investment

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Strategy and planning

With the support of our allChoice team, who have over 10 years' experience providing CYOD solutions, we know the key to a successful implementation is through planning.

We will build a bespoke CYOD solution to meet your requirements, whilst ensuring your data is secure and employees are empowered.

Cultural change

Considering the cultural impact of CYOD

A choose your own device programme will have a huge impact on the culture of your organisation and employees.

The shift of moving to a CYOD environment and empowering your employees needs to be managed carefully. We have the experience to help you consider the changes and help implement solutions to make the process pain-free and successful with all employees being on-board from the beginning.

Working group

Survey staff and create a working group of key stakeholders

The first step to a successful programme is to get the views of your employees.

We will help you to create surveys and focus groups within your organisation, ensuring key stakeholder views are taken into consideration when planning and you can understand who and why your employees would benefit from allChoice whilst ironing out any issues from the start.

Support

Consider potential for new support models

When introducing allChoice into your organisation, it is important to consider potential for development of device deployment and support.

With a more technically savvy workforce and improved device ease of use driven from the consumer world, many organisations are utilising a self-service model for deployment. Our technical know-how and portfolio of device management solutions can help facilitate this. With a suitable employee portal site, new employees can be handed devices in the packaging and set them up themselves as part of their induction process. Similarly, with suitable security solutions in place, your users can administer many of the functions traditionally managed by IT, freeing them up to develop and improve internal services for users.

Financial models

Consider financial models including staff contribution

There are numerous finance and leasing options available to help aid your allChoice deployment. Providing flexibility in technology, freedom to upgrade and add on easily, we will work with you to identify a suitable finance agreement.

Also, you have the option of staff contribution via salary sacrifice, with no credit checks and simple monthly payments from their salary, you can give employees the opportunity to upgrade their device and pay the difference.

Salary contribution

Allow you employees to upgrade their device and pay the difference

When employees are contributing to the cost of the device they choose for work savings of up to 60% compared to the high street can be made. allChoice will have a positive impact on your organisations capital expenditure allowing flexibility in infrastructure investment.

Organisations also benefit from substantial payroll reductions through a saving in employers Class 1A NIC on the total amount contributed by employees while VAT can also be recovered (if a qualifying business), to further reduce acquisition costs.

Strategic Spending

The significant savings made through allChoice allow for more investment into strategic projects such as business intelligence, ERP software, APP development and business process efficiencies as well as mobile device technology such as MDM and automated office Apps.

Payroll

You will see a reduction of 13.8% on your employer National Insurance contributions based upon the total amount contributed by your employees, meaning you will see a substantial reduction in your payroll costs based upon employee participation in the scheme.

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Infrastructure and security

Concerned about your infrastructure and management?

We can work with you to ensure you have an appropriate solution in place to support your allChoice CYOD programme. Working with leading UK enterprise mobility and infrastructure vendors, we offer mobile device and application management solutions that match the demands of your organisation.

Infrastructure review

Is your infrastructure ready for CYOD?

Review existing infrastructure and upgrade requirements.

Our world class infrastructure partners and our specialist in-house team will survey your existing network infrastructure and confirm if it is suitable for your CYOD rollout or advise on appropriate upgrades. As part of the allChoice programme we can implement a suitable wireless solution to support the growing number of mobile devices on your network and ensure suitable, secure access to your corporate services from within your sites and when workers are on the road.

Access

Complete accessibility

Consider more flexible access to corporate services and data.

Introducing a programme like allChoice helps to aid accessibility for your employees, in turn improving productivity. With an increased number of employees using a mobile device that they have chosen for work, you will find that employees are able to work on the road and more willing to catch up on work from home.

We can architect a solution that will allow you to offer suitable remote access to corporate applications and services, whilst maintaining management of the device and ensuring security of your data. Managing this correctly allows for a more flexible approach to working and an improved work life balance.

Security

Maximum security

Review data and access security considerations.

As a supplier to many central government, financial services, healthcare departments and as a UK business ourselves, we understand the importance of keeping corporate data safe.

Moving from an environment of fixed desk PCs to one where employees potentially have multiple mobile devices that leave the office environment and go home will require a rethink of existing access and security policies. Our solutions allow granular control over document access, including the ability to restrict whether documents can be copied, forwarded or stored locally on a device. All of our solutions can enforce passcode policies and lock or wipe devices if they are lost or stolen.

Management

Review device and application management options (MDM & MAM)

We can ensure any device purchased via the allChoice programme, whether company owned or employee owned is fully managed and secure with solutions from our trusted partners, such as Airwatch and Citrix via Mobile Device Management (MDM) and Mobile Application Management (MAM) solutions. These solutions allow you to audit, manage and control your mobile devices, wherever they are. Functionality includes:

- **Mobile device enrolment**
- **Configure and update settings**
- **Monitor compliance**
- **Remote lock and wipe**
- **Deploy and revoke apps and data**

Our portfolio of solutions can scale with your deployment and growth aspirations.



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Deployment

Now the strategy, planning, infrastructure and security have been completed, we are ready to help support the deployment of your new allChoice devices.

We are available every step of the way from choosing your devices, platforms and accessories right up to the delivery and induction of the programme.

Device options

Decide on device, platform and accessory options at a range of price points.

The decision is yours with allChoice, we have a wide range of devices from a large variety of manufacturers including desktops, notebooks, tablets and convertibles available on all major platforms - Windows, OS X, iOS, Android and Chrome. You can choose a selection of devices to offer your employees and we will help suggest which options would suit your organisation based on your working needs and budgets. There are also a large range of accessories available which you can choose to offer your staff ensuring they get the maximum benefit out of their new devices.

Warranty and insurance

Bespoke warranty and insurance options.

Worried about employees taking mobile devices off site?

We can offer flexible insurance options that include 24/7 protection against accidental damage and theft, giving you peace of mind that your devices are covered. Ensure your equipment is covered from the off, with our reliable and trusted insurance protection services.

In need of an extended warranty for your new devices?

Each device you choose will come with a standard manufacturer's warranty. However, we will work with you to design a customised warranty package that provides cover for the device for as long as you require, with enhanced coverage options.

Rollout

Deliver devices to staff and develop induction process.

Our allChoice team have years of experience in the deployment of CYOD. We will support your organisation from the delivery of your new devices through to an induction of the programme and even training if needed to get your staff up and working as soon as possible.

We understand that a programme like allChoice is a significant change in culture. We can be on hand to remove any concerns and support the change at rollout and to put processes in place for new employees as they join.

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Ongoing support

Our work doesn't simply stop at the rollout of allChoice, we are available for ongoing support for as long as you require our help and services.

With a wide range of ongoing support options your allChoice programme is guaranteed to be a success from start to finish and beyond.

Ongoing support

Communicate help desk, warranty and insurance claims process.

We include a full portfolio of services and will help communicate this to your employees so that they are aware of the ongoing support available to them, including:

- **Help desk**
- **Warranty and insurance claims**
- **Infrastructure support**
- **Onsite support**

Our technical team can act as your first line support and assist with future infrastructure and consultancy projects.

App deployment

Consider self-service custom application store.

Mobile device users will have access to an overwhelming number of apps. A custom app store will allow you to curate a selection of apps for your teams and to integrate app purchasing mechanisms to manage licensing.

Role of IT

Refocus internal IT on development of apps and services for mobile users.

Programmes such as allChoice are consistently changing the face of IT. With IT staff freed up from mundane device setup tasks and password changes there comes an opportunity to up-skill and offer value to end users with the creation of mobile apps and services. These apps may interface with existing systems, enabling mobile access or offer new ways of working and collaborating for mobile teams.

Interested?

Register your interest at
allChoice.info
or contact a member of our team today for more information.



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