

Apple Services for Business



We are XMA.

Call: **0115 846 4000**

Visit: **www.xma.co.uk**

Email: **info@xma.co.uk**

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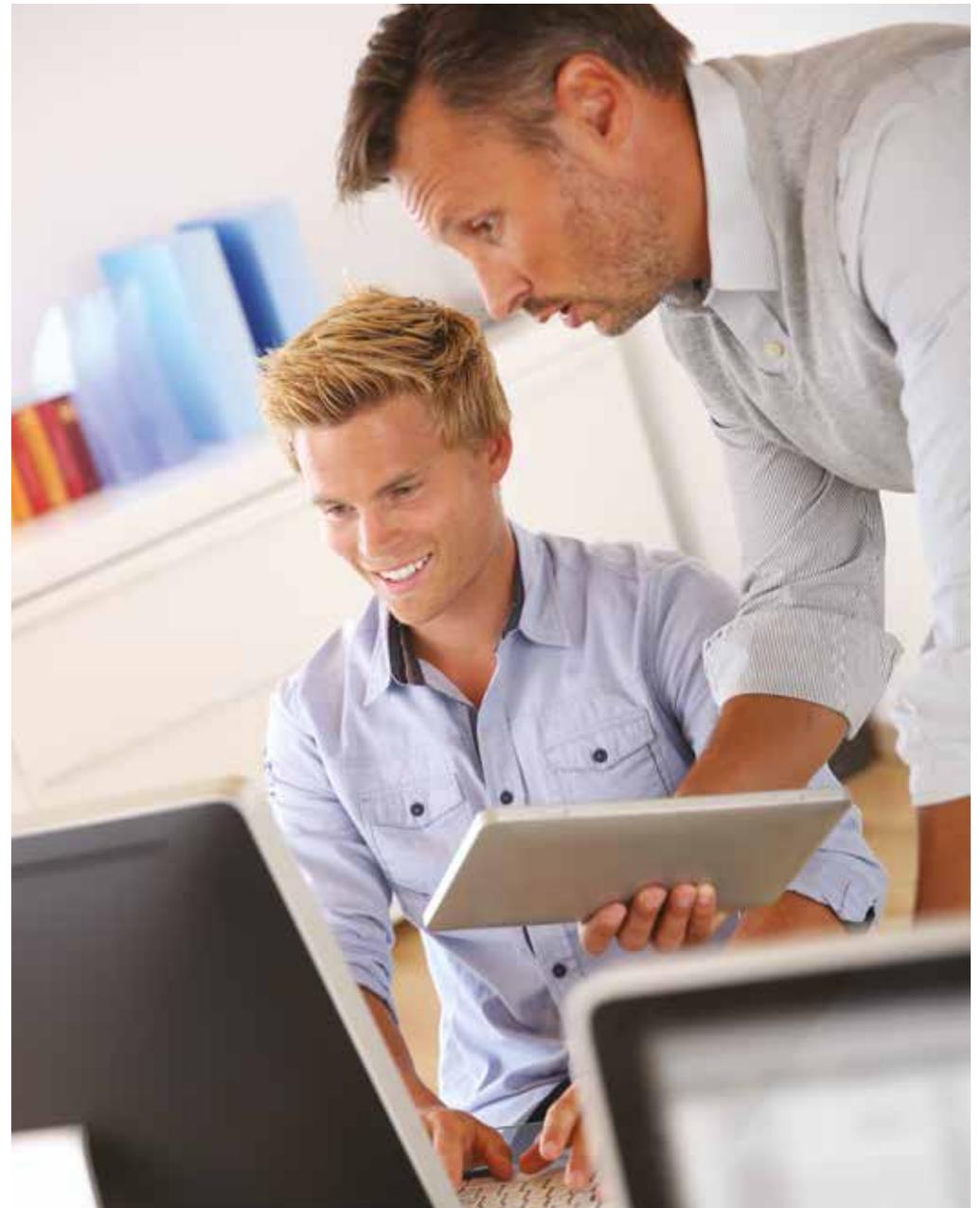
 Authorised Reseller
Authorised Service Provider

We are XMA in Business.

We deliver innovative IT solutions that enhance how people learn, teach, govern, deliver healthcare and do business. We are a team of over 250 specialists, based across the UK who bring together over 30 years of experience, world class vendor partnerships and broad service delivery capabilities on the ground and in the cloud.

We recognise that all of our customers are different. We take a consultative approach and build tailored services and solutions to help you meet your business objectives. Our solutions will reduce costs, improve interactions with your customers and allow you more time to focus on your key stakeholders.

With corporate offices across the UK, we have national reach with a local touch. We will help you shape, deploy and support your IT projects.



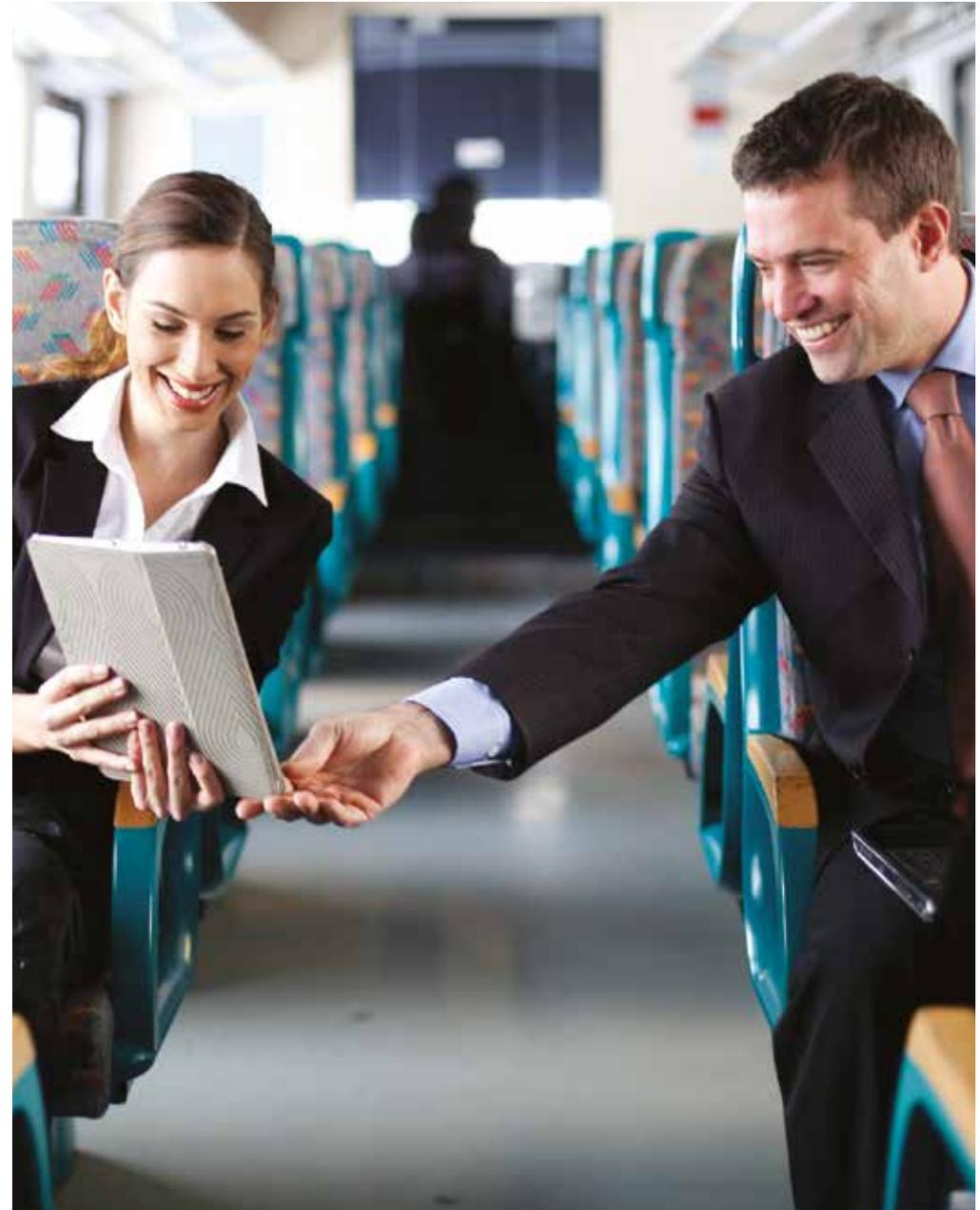
Apple Authorised Reseller

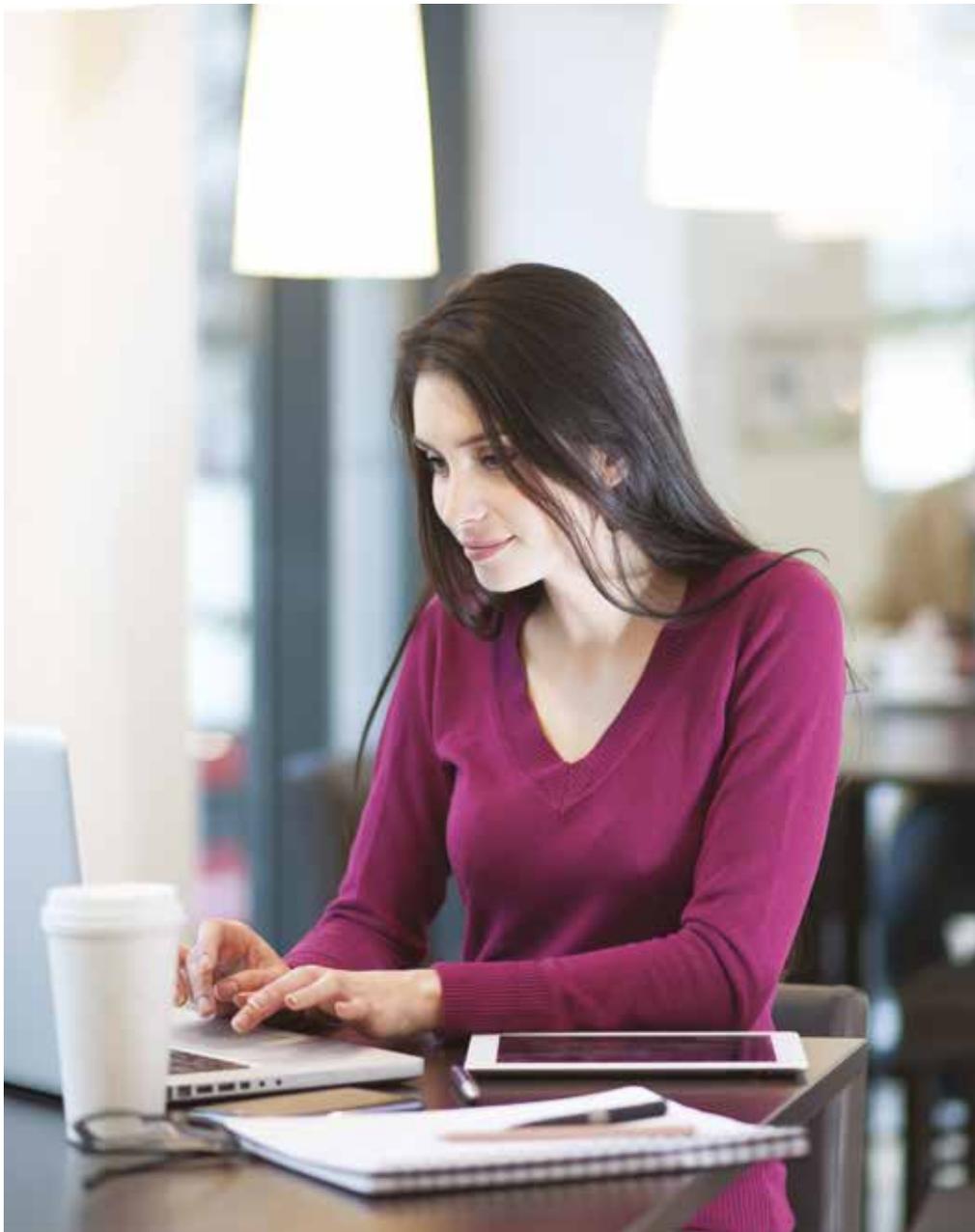
As an Apple Authorised Reseller, we are perfectly positioned to recommend the device and solution that creates your ideal contemporary workplace, without over stepping the budget boundaries.

We have delivered some of the most innovative Apple projects across the UK, adding to our experience and ensuring we stay ahead of the market.

Our Apple Authorised Reseller accreditation also means we can offer you further support resources such as financial services, training and repairs, to make sure you get the most from your Apple devices.

Read on to find out more...



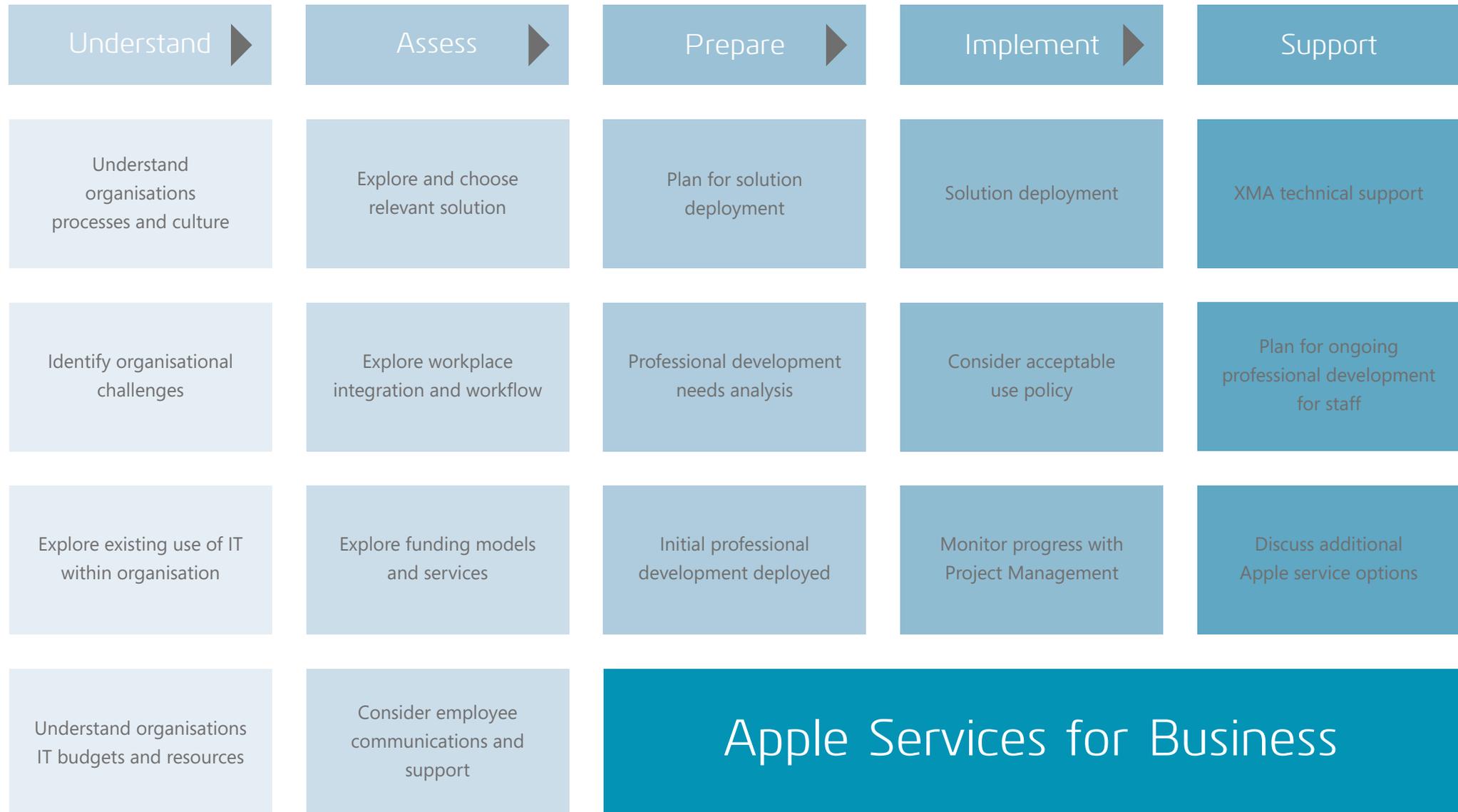


The increased use of mobile devices across businesses is creating new challenges for infrastructure integration and device control and management.

Our in-house pre-sales consultants and Apple experts will work closely alongside your business to determine what you want to achieve, your current IT infrastructure and existing use of technology within your organisation.

Keeping your budget in mind, we will recommend a perfect solution for you. Whether you are simply looking to introduce Apple products to a small group of employees, or perhaps considering a full rollout, our Apple Professional Development experts will ensure you get the most out of your solution.

Apple Services for Business – Our Approach



Understand your organisation

The successful deployment of Apple technology occurs when sound technical expertise combines with a deep understanding of your business objectives and strategies.

Through our in-house Apple experts and pre-sales consultants we can ensure your goals are met within budget.



Assess your existing infrastructure

Can your infrastructure support an increased number of devices?

When new devices are introduced to an existing network, it is important to know that it can support the increased number of employees, who are likely accessing it at the same time.

We will take the time to assess your existing infrastructure and suggest appropriate upgrades where required, to ensure your new Apple solution is fully supported.

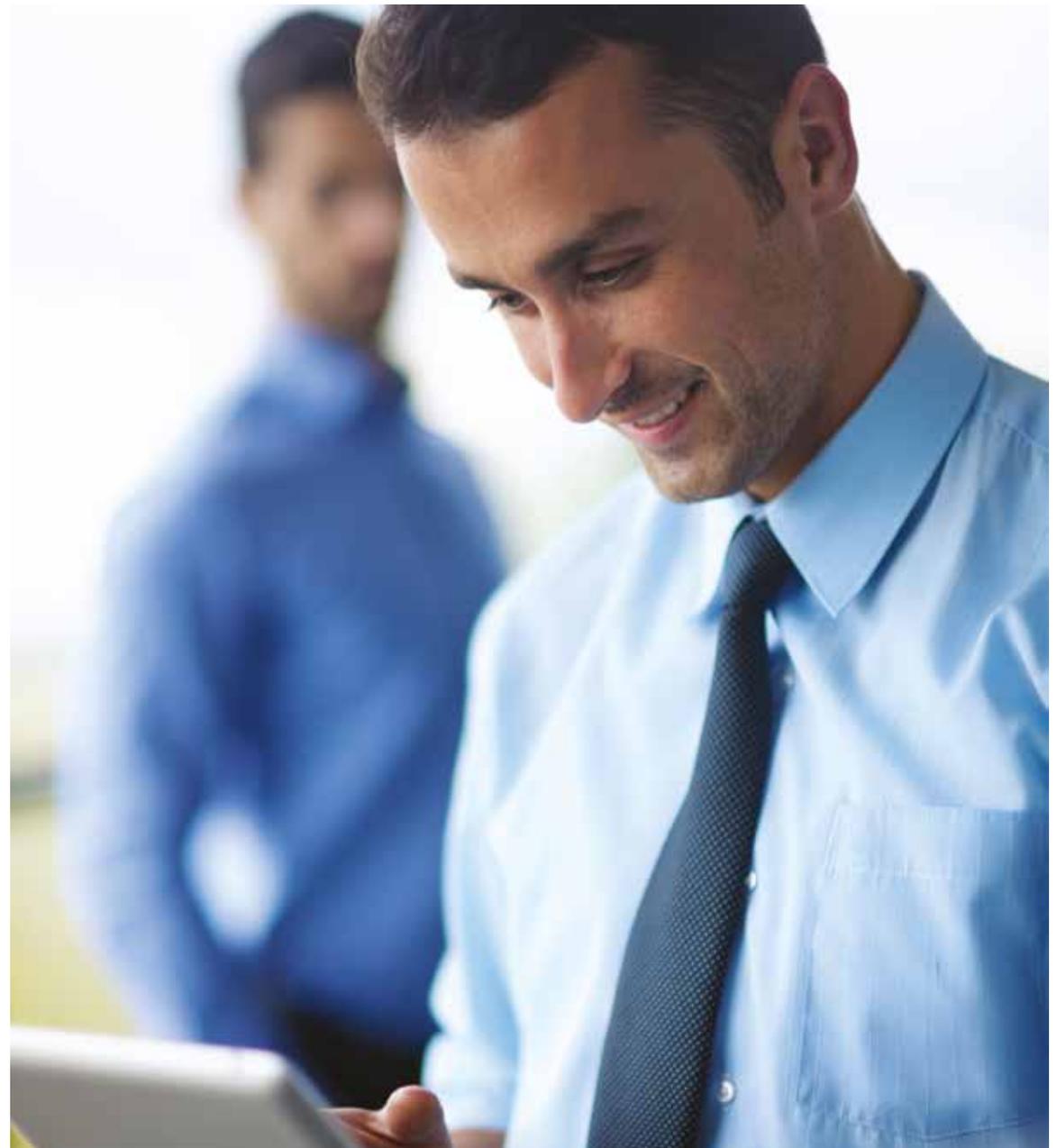
Prepare for a new way of working

Our team of in-house Apple specialists are well equipped to advise on how to implement mobile devices into your business.

We offer vision and planning days, giving you the opportunity to tell us what you would like to achieve by implementing mobile devices. During these sessions, we will explore the key principles and outcomes of what you are looking to accomplish, review funding models and finally, take a look at your workflows.

Implement the solution

Our team have been involved in deploying tens of thousands of iPad devices. When it comes to deploying devices to your employees we know how to make your rollout day run like a military operation and we can navigate you around any potential pitfalls. We will work with you to plan your deployment and our team can even assist you onsite.

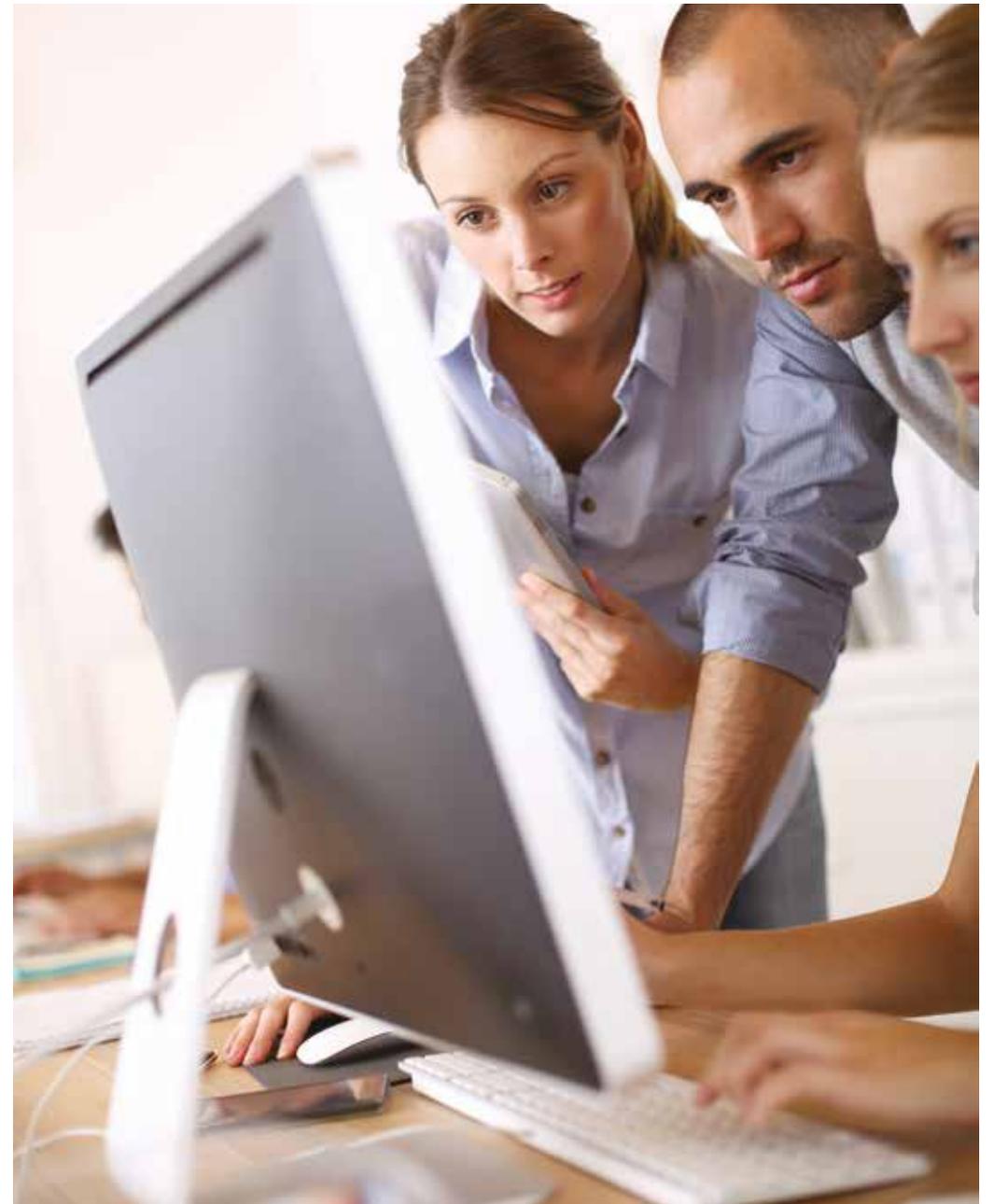


Support right the way through

Our dedicated Project Managers ensure your deployment remains on track following PRINCE2 methodology. We ensure that your project runs smoothly right from the start. Working closely you will have full visibility at every stage of your deployment, with agreed timelines in place for completion.

In addition to your own dedicated Project Manager, our Apple Certified Technical Coordinators are able to integrate your new Apple devices into your existing environment remotely or on-site, freeing up your IT resources to focus on other IT projects within your business.

If you require further help or advice, our 24/7 helpdesk has Apple Certified Professionals on hand. Experts in both OS X and iOS operating systems with UK wide coverage, our helpdesk can ensure your Apple products are fully supported throughout their life.



Warranty

As an Apple Authorised Service Provider, we can facilitate Mac and iPad AppleCare warranty services in-house. Our Apple Certified Mac Technicians have the expertise and skills to provide UK wide coverage for any post warranty repair and maintenance.

If your employees choose iPad as their device via our allChoice programme, each device includes a one year warranty from Apple which we top up to ensure you have cover for the full length of the programme. Should a device fail under the terms of the warranty we will ship a replacement unit out to you on the same day.



Apple Accredited Training

In partnership with Authorised Training Centres, Amsys and Academy Class, we are able to offer a full range of Apple Certified OS X Technical Training and Certified Mac Technician Courses, giving your organisation access to training and instructors that meet all your technical requirements.

XMA allChoice

Our employee choice programme

Empower your employees to choose the device they use for work with allChoice from XMA.

The consumerisation of IT is creating a more technically savvy workforce. Employees are demanding that their IT experience at work meets or exceeds that which they are used to in the home.

By allowing your workforce to choose the device that they use for work and offering secure, remote access to corporate services and data, you will facilitate greater opportunities for increased productivity and more creative output.

Our allChoice team have over 10 years' experience of providing CYOD schemes and the technical know-how to deliver suitable infrastructure to maintain the security and integrity of your corporate data. We work with you every step of the way from strategy and planning, infrastructure and support through to deployment and ongoing support.

Benefits for your organisation

- Select the Apple devices you want to offer
- Introduces employees to new technologies and IT skills, improving creativity and productivity
- Improve retention and workplace satisfaction
- Additional support and solutions to ensure your security and infrastructure is adequate

Benefits for your employees

- Ability to choose a device they want to use
- Opportunity to develop IT skills through using the latest technology
- Increase productivity with less time wasted on old devices
- Option to upgrade device and pay the difference with huge savings via salary contribution

Register your interest
www.allChoice.info



XMA allBenefit

Our employee benefit programme

Improve employee retention, loyalty and motivation at no cost to your organisation with our allBenefit programme.

Our fully managed and cost neutral programme ensures all your employees can benefit from the latest technology with huge savings compared to the high street.

The XMA allBenefit team have over 10 years' experience delivering salary contribution benefits to employees at some of the largest organisations in the UK.

We manage the procurement, documentation, marketing, logistics and support for you; so your employees receive a fantastic technology benefit at no cost to your organisation.

Benefits for your organisation

- No cost to your business
- Introduce employees to new technologies and IT skills, improving creativity and collaboration
- Incentivise employees, improve retention and workplace satisfaction
- Access to a secure management portal with full reporting tools

Benefits for your employees

- No credit checks
- Simple monthly payments direct from their salary
- Easy to use portal for ordering
- Bundle packages with up to 45%* off high street prices

With no credit checks or upfront payments and exclusive packages not available on the high street, reward your employees with XMA's allBenefit programme.

Register your interest
www.allBenefit.info



*Dependant on allBenefit programme package selected and employee tax rate

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