



Hewlett Packard
Enterprise

HPE GreenLake facing today's challenges

Making the hybrid workplace more
economical, secure and sustainable



Making the hybrid workplace more economical, secure and sustainable

Facing up to full-scale infrastructure challenges is daunting. The thought of completely transforming your physical and digital workplace doubly so. But if you knew that doing this could bring real economic benefits, strengthen your data security and add to your sustainability credentials, would you think twice?

This is exactly what HPE GreenLake does for your business – an edge-to-cloud platform that brings your workplace, devices and cloud facilities into a complete, consistent experience.

XMA is championing the value of HPE GreenLake because of this. This short document should explain why. Once you've seen the benefits it can offer, you'll be keen to talk to the XMA team about how it can work for you.



The numbers don't lie

Recent research commissioned by HPE shows that the companies questioned saw a return on investment in HPE GreenLake of **147% over three years**. The initial investment had been paid back after just 12 months.

- > Improve the time-to-value of business initiatives
- > Reduce the need to invest in further IT infrastructure
- > Provide a flexible infrastructure to scale – and quickly
- > Reduce or remove the time involved with capacity planning
- > Improve IT productivity
- > Provide metered usage and self-service reporting to aid budget forecasts and demand





You want flexibility

It's hard work keeping all your technology in your physical workspace. Add to that the frequency tech solutions become outdated. You're running to stay still – and it's costing you.

HPE GreenLake brings significant cloud-like benefits to your business and devices. Your tech spend is immediately reduced and your upgrades seamless.



You want to pay for what you use

It's always difficult to know how much space you'll need for your next project. The risk is always under-providing. This means the temptation is to over-provide.

HPE GreenLake offers a 'pay what you use' service. This means you can scale up according to need – or down if necessary. The business world isn't constant, you needn't have to be either. You can expand without the need for costly over-provisioning.



You want your team productive

As your tech infrastructure ages, it becomes more fragile, fragmented and complex. This means your IT team spends more and more time firefighting.

HPE GreenLake takes on the burden of upgrades as a matter of course. Your infrastructure seamlessly follows. This leaves your teams to focus on value-added tasks – not routine ones.

Security built in

The number of security threats to your platform can sometimes be overwhelming. The same can be said for the number of security solutions you're expected to buy. On top of this, regulatory compliance is becoming more and more complex.

XMA and HPE GreenLake examine your systems and help find the gaps in your security, risk and compliance. This will save you the time, effort and the cost of using multiple solutions in your hybrid environment. You get your hands on the right skills to deal with your security issues.

Once again, your teams will be freed up to work on value-adding, strategic tasks.



Sustainability built in

These days, maintaining your own technology infrastructure is costly, cumbersome and adds significantly to your environmental impact. No sooner has one new piece of hardware been replaced than the next is nearing obsolescence. The turnover of hardware creates a huge carbon footprint.

Utilising HPE GreenLake means that your technology spend is reduced dramatically. Hardware, firmware and software upgrades can be automated, supervised by HPE and your systems are seamlessly integrated.

Modern, hybrid work practices also add to your green credentials. Staff working remotely drastically reduces the number of cars on the road. Fewer people in the office and less space needed for tech also means that physical, bricks-and-mortar premises can be downsized – again reducing your environmental impact.

HPE GreenLake enables all of this by its very nature.



Total impact

HPE GreenLake's economic benefits at a glance. If you had to make just one choice in order to raise your company's economic impact, upgrading your edge-to-cloud workplace with HPE GreenLake should be top of the list.

The reduction in tech spend, a workforce devoted to value-adding tasks, and a simplified, 'pay as you use' service adds up to a lot.

HPE's research has shown that companies using HPE GreenLake:



Increase time to market by **75%**



Reduce outside fees by **60%**



Save **40%** on IT resources



Save **30% to 40%** on capital expenditure



Achieve a **147%** return on investment

All of this, plus added security and improved green credentials.






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XMA and HPE GreenLake hand in hand



Working with you to get the best for you

XMA's reputation in the market has grown out of a desire to get the very best for its clients. Every business model is different and needs vary from one office to the next. This is why we work directly with you. Your needs and goals are your own and we value that. Our job is to make sure you have the best environment to see to those needs and reach your goals.

Alongside our years of experience and close relationship with HPE, which means we can get you the best possible deal, we offer plenty more besides infrastructure options and can help bring the best out of your company.

We work at your speed and on your terms and, together with you, will develop a plan that examines the positives and negatives of your existing systems. Only then will we implement the right infrastructure to suit you.

This document has shown the possibilities HPE GreenLake provide. Now, with XMA, you can reap the benefits of this and a whole lot more.

If you're ready to create the right platform for your IT operations and dramatically speed your path to infrastructure transformation, do it all with XMA.

*Want to learn more?
The transformation begins [here](#).*

